| CANADA | Du Pont of Canada<br>Limited | Annual Report<br>1975 |
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# 65th Annual Report 1975

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Nous serons heureux de vous envoyer, sur demande, l'édition française de ce rapport.

**Highlights** 

| Highlights   |  |  |              |
|--|--|--|--------------|
|  | 1975   | 1974   | %<br>Change  |
| SALES (Dollars in Thousands)   | \$410 219  | \$368 425  | 11           |
| NET INCOME<br>(Dollars in Thousands)   | \$ 2419  | \$ 21 491  | (89)         |
| SELLING PRICE INDEX (1966=100)   | 118  | 105  | 12           |
| CONSTRUCTION EXPENDITURES (Dollars in Thousands)   | \$ 87 542  | \$ 53 177  | 65           |
| EARNINGS PER COMMON SHARE From Operations By Quarter First Second Third Fourth  Extraordinary Items Total for the year | \$(0.07)<br>(0.15)<br>0.34<br>0.32<br>\$ 0.44<br>(0.16)<br>\$ 0.28 | \$0.65<br>0.95<br>0.71<br>0.26<br>\$2.57<br>0.13<br>\$2.70 | (83)<br>(90) |
| DIVIDENDS DECLARED<br>PER COMMON SHARE   | \$0.50   | \$1.00   | (50)         |

#### EARNINGS, SALES AND DIVIDENDS

In 1975, Canadian industry experienced the slowest period of growth since 1945. The slowdown in overall economic activity began after mid-year 1974 and continued through most of 1975. During that period, a worldwide recession resulted in import pressure in several of the Company's major domestic markets and worked to keep selling prices at low levels. At the same time, raw material costs, particularly for petroleum-based feedstocks upon which the Company is heavily dependent, rose more rapidly than selling prices. These factors continued to depress profit margins while the volume of business activity improved during the latter part of 1975.

Net income in 1975 including extraordinary items was \$2 419 000 or 28 cents per common share compared with \$21 491 000 or \$2.70 per common share in 1974. Lower earnings reflected higher financial costs related to the expansion program and sharply increased manufacturing costs which were only partially offset through higher average selling prices. Demand was weak in early 1975 but increased during the last half resulting in a gradual improvement in earnings.

Net sales were \$410 219 000, an increase of 11 per cent from 1974 due principally to higher selling prices. Shipments of manufactured products were slightly above those achieved in 1974 despite the generally lower level of business activity in 1975.

A dividend of 20 cents per share on common stock was declared during the first quarter and 10 cents per share in each of the following quarters.

#### A YEAR OF EXPANSION

The major expansion programs undertaken by the Company moved significantly toward completion during 1975. These programs, which will have

cost in excess of \$300 000 000 when complete, will enable Du Pont of Canada to meet the increasing demand for its products, particularly polyethylene resin, nylon carpet yarns and polyester fibres. Despite the heavy current strain on resources, the Company has continued with this expansion and will be in an excellent supply and competitive position when these modern new facilities begin production.

The expansion at St. Clair River Works, which began in 1974, will more than double the plant's capacity to 450 000 000 pounds of polyethylene resin per annum. Completion of this new facility is timed to coincide with the availability of ethylene from Petrosar Limited in 1977.

Construction at the Company's newest site, Les Usines Coteau, near Montreal, proceeded satisfactorily during 1975 and production of "Dacron" polyester filament yarn is expected to begin there in late 1976. New facilities to increase the production of "Dacron" at Kingston were completed during 1975. This capacity and the capacity available later from Les Usines Coteau will help supply the increasing market demand for "Dacron".

At Kingston Works, new BCF (bulked continuous filament) nylon carpet yarn manufacturing facilities were started up successfully in two stages during 1975. The start-up of new nylon carpet staple capacity at Kingston Works late in 1974 allowed a major increase in production rates for this product during 1975.

Significant capital was invested in a new polymerization process which will contribute substantially to improved costs and quality. This new technology, developed by Du Pont of Canada, is now being used successfully in the manufacture of nylon staple and BCF. The Company's nylon intermediates capacity at

Maitland is being increased to supply the new carpet fibre capacity at Kingston.

The magnitude of these projects has necessitated increasing reliance on external financing and this situation will continue through 1976. In this regard, the Company arranged \$75 000 000 of long term borrowings in Canada in May 1975 and \$50 000 000 for a medium term in international markets in January 1976.

Extensive efforts have been made over the last several years to ensure an adequate and uninterrupted supply of key raw material feedstocks. One of the most important of these endeavours has been participation in the development of Petrosar Limited near Sarnia, Ontario. Because of its size, this world scale petrochemical complex will be able to supply ethylene as well as other primary petrochemicals and fuel products to the Company at competitive prices.

Du Pont of Canada and Union Carbide Canada Limited each holds a 20 per cent equity interest in Petrosar. Polysar Limited, together with the Canada Development Corporation, holds the remaining 60 per cent.

The total cost of Petrosar is now estimated at \$570 000 000, or \$138 000 000 over the estimate made in early 1974. Of the total amount, \$380 000 000 relates to fixed facilities and the balance to working capital, pre-production expenses and interest on borrowed money. Approximately half of the increased financing requirement is for fixed facilities and the balance for the other factors. At year-end, the Company had invested \$8 700 000 in Petrosar and, based on current projections, expects this to increase to \$26 000 000 during the remaining construction and start-up period.

During 1974 and 1975, the Company conducted engineering work and economic studies to determine the

viability of a polyethylene plant in Alberta. Late in 1975, the Company concluded that the firm volume of export sales and, in the initial years, a favourable ethylene price needed for the project could not be assured. Construction plans were deferred but studies are continuing aimed at possible plant operation by the early 1980's.

## ENVIRONMENTAL AFFAIRS AND ENERGY CONSERVATION

It is the Company's policy that each of its products will be made, used, and disposed of safely and in a manner that meets or exceeds environmental criteria established by public authorities. Investments in pollution control equipment and processes are continually made to ensure that increasingly stringent government regulations are met or exceeded.

Recent dramatic increases in the cost of energy and concern over availability of supplies have added new emphasis to our energy conservation activities. The Company has intensified its efforts to conserve energy in its manufacturing processes and has incorporated energy conservation technology into the design of new Company facilities. The Company and the chemical industry are leaders in energy conservation and programs are structured to be consistent with the federal government's goals.

#### MINERAL EXPLORATION

Mining companies in which the Company had an equity interest were merged in 1975 to form one company known as Lacana Mining Corporation. Du Pont of Canada holds a 21.5 per cent equity share in the new company, whose interests include lead, gold and silver mining and milling operations in Mexico.

Du Pont of Canada Exploration Limited, a wholly-owned subsidiary of the Company, is continuing a longrange geological exploration program in Canada.

#### **EMPLOYEES**

Poor business conditions and economic uncertainty during the past year created many difficulties.

Exceptional effort by employees to reduce costs, increase effectiveness, and contribute to the progress of the construction program helped significantly to keep these difficulties at a minimum. Indeed, much of the progress and improvement in Company performance, which was evident after mid-year, was the result of diligent effort on the part of employees.

Total employment at year-end was 5 841, up slightly from 1974.

# SALES & INVESTMENT PER EMPLOYEE (thousands of \$)



Sales per Employee

Investment per Employee

Safety performance improved significantly over last year. Our frequency rate for on-the-job lost time injuries was 0.27 per million man-hours worked as compared with 0.74 a year ago. The Company is a leader in safety performance and practices, as indicated by comparison with the latest available North American

chemical industry average of 4.26 for 1974. Three employees suffered lost time injuries during the year, but fortunately there were no permanent disabilities. It is the Company's goal to operate injury free and efforts at improvement will continue toward that target.

Improvements to the Company-paid life insurance benefit plan for employees were made in 1975.

Pensions to retired employees were again raised in 1975. This increase recognized the impact of the rapid rise in the cost of living on pensioners' income and reflects the Company's continuing concern for its pensioners. At the end of the year, \$75 090 000 were held by an independent trustee in an irrevocable trust to meet future obligations under the Company-financed pension plan.

### CHANGES IN OFFICERS AND DIRECTORS

Ian D. Ritchie, Vice-President, Marketing, retired in April after 39 years of service. Kenneth M. Place, Vice-President and Treasurer, retired in June after 29 years of service and was succeeded by Donald A. S. Ivison.

Late in 1975, Franklin S. McCarthy, Senior Vice-President, was elected President and Chief Operating Officer. Robert J. Richardson, President and Chief Executive Officer continues as Chairman and Chief Executive Officer. J. Edward Newall, Vice-President, Marketing, was appointed Executive Vice-President. Bertalan L. Turvolgyi, Vice-President, Operations, was named Vice-President, Marketing.

Edgar H. Bleckwell, former President of the Company, and Benjamin F. Schlimme, former Vice-President and General Manager, International Department, E. I. du Pont de Nemours & Company, retired from the Board of Directors. Franklin S. McCarthy and John A. Klacsmann, Vice-President

and General Manager, International Department, E. I. du Pont de Nemours & Company, were elected to the Board.

#### **BUSINESS CLIMATE**

World recession combined with inflation to produce a disappointing year for Canadian industry. Consumers saved more and spent cautiously and, in parallel with sluggish demand, business confidence generally remained at a low level.

Fortunately, in both Canada and the United States, a modest recovery began around mid-1975. The improvement in domestic markets was reflected in the Company's results, as demand for most products strengthened later in the year.

It is expected that the Canadian economy will continue to advance in 1976, although the extent is dependent upon the uncertain impact of the Anti-Inflation Program. In view of this, recovery may be restrained in comparison with previous business cycles and corporate profits will remain under pressure.

Inflation is expected to moderate slightly due partly to reduced inflationary pressures abroad and partly to the federal government's Anti-Inflation Program. If the Canadian public and private sectors support the objectives of this program, it is our belief that the inflationary forces in the country will be reduced. To be successful, however, the program must also be accompanied by carefully planned monetary actions and sharp reductions in the growth of government expenditures.

However, it is the Company's belief that if wage, price and profit margin controls are in effect for a long period of time, their interference in the market process and with individual and business incentives will restrict the generation of new capital and impede the increased investment needed to meet market demands, create jobs, improve Canada's international competitiveness and support national social goals. The experience of other countries has shown that extended use of controls will aggravate rather than lessen the problems of inflation over the longer term.

The increasing involvement by government in the business sector and the information requirements of government add significantly to the cost of industry operations and cause the Company considerable concern. The problem facing a Canadian manufacturer in competing in the domestic market with large scale and, hence, low cost foreign producers was discussed in the Company's Brief to the Royal Commission on Corporate Concentration. In it, the Company pointed out the need for continued concentration in Canadian chemical, plastics and man-made fibres industries in order to achieve the economies of scale needed to produce at competitive costs and remain viable.

The ability of Canadian industry to compete in foreign markets has also been hampered by the federal government's revision of the tax treatment of earnings from foreign subsidiaries. This will create a serious disadvantage for Canadian manufacturers trying to sell in world markets as many foreign governments offer an increasing number of incentives to their respective export industries.

Despite these difficult conditions, Du Pont of Canada expects improvement in future performance. Current expansion programs will not only create the additional capacity needed to meet anticipated demand but will also contribute economies of scale, and an improved competitive position in domestic and foreign markets. In connection with this program, the Company is fortunate to have the

borrowing strength and internal cashgenerating ability required to finance essential new investment.

Canada as a nation still retains the potential for a better economic performance than most industrial countries. The country's overall economic growth, and hence, growth in the chemical industry may progress at a comparatively slower pace in the future than was experienced over the past ten years. However, Canada's natural economic strengths could combine to produce a favourable business environment which contributes to the social and economic well-being of the country, if government policy is constructive and reduces the rate at which much needed expansion funds are diverted from the private to the public domain.

Du Pont of Canada is committed to restoring profitability over the longer term to a level which achieves a satisfactory return on investment to shareholders. The rate at which this objective can be achieved will be influenced by the duration of the Anti-Inflation Program and the completion of the Company's expansion program.

On behalf of the Directors,

Chairman and Chief Executive Officer

32 m. Lanter

President and Chief Operating Officer



# Du Pont of Canada | Financial Review Limited |

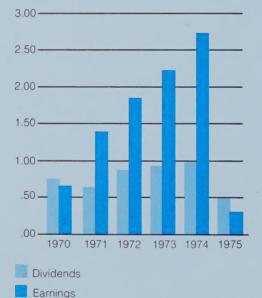
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#### FINANCIAL REVIEW

#### SALES AND EARNINGS

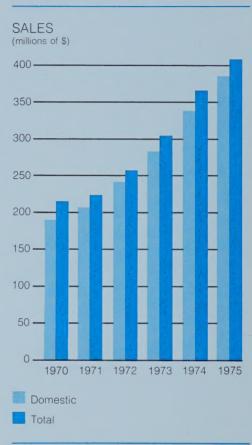
Net sales totalled \$410 219 000, 11 per cent above sales of \$368 425 000 achieved in 1974. Moderately higher selling prices and, to a lesser extent, increased sales volume of some manufactured and resale products accounted for the growth in sales revenues. Earnings before income taxes were \$3 877 000 compared to \$34 960 000 in 1974. Net income was \$2 419 000 or \$0.28 per common share compared with \$21 491 000 or \$2.70 per common share in 1974.

EARNINGS & DIVIDENDS PER COMMON SHARE (\$ per share)

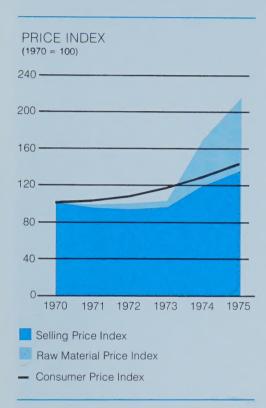


Shipments of apparel and carpet fibres recorded steady gains throughout 1975 after declining in late 1974. Demand for polyethylene resin and pipe strengthened in the latter half of the year. Shipments of tire and industrial yarns, packaging films, industrial chemicals, explosives and woven polyolefins did not achieve levels attained in 1974.

The volume of products imported for resale increased slightly.



Despite the increase in revenues, earnings declined in 1975 as competition in domestic markets from external sources prevented selling prices from keeping pace with rising manufacturing and other costs. This pressure on profit margins is illustrated by the contrast between the index of selling prices for manufactured products, which has risen 42 per cent over the last two years, and the prices of major purchased raw materials and energy which have more than doubled over the same period of time.



Interest expense rose from \$4 658 000 in 1974 to \$10 217 000 in 1975. Interest costs are charged directly against earnings and are not capitalized when incurred in connection with capital expenditures.

Selling, general and administrative expense increased less than 8 per cent over 1974.

Extraordinary charges to earnings of \$1 295 000 or \$0.16 per common share represent the write-off, net of deferred taxes, of all costs associated with projects which had been underway to install facilities for the manufacture of nylon staple at Les Usines Coteau and to expand acrylic fibre capacity at Maitland Works. Rapid escalation of construction costs led to termination of these projects.

# WORKING CAPITAL AND FINANCING

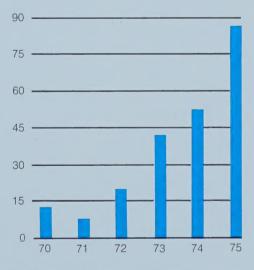
At 31st December 1975, working capital amounted to \$49 069 000, an increase of \$1 140 000 from last year.

Decreased demand for most products in late 1974 and early 1975 resulted in excess inventories which were rapidly adjusted to new market conditions. Total inventories at 31st December 1975 were \$3 284 000 lower than a year ago due to a decline in finished goods and work in process inventories.

Accounts receivable at year-end were \$18 108 000 in excess of last year reflecting principally a strong recovery in sales in the final quarter of 1975. A build-up in accounts receivable caused by the recent postal strike had largely been cleared away at year-end.

Funds provided from operations were \$26 323 000, a decrease of \$23 597 000 from last year. After dividends on preferred shares, cash flow amounted to \$3.32 per common share compared with \$6.31 last year.

CONSTRUCTION EXPENDITURES (millions of \$)



Construction expenditures totalled \$87 542 000 in 1975, an increase of \$34 365 000 over 1974, reflecting significant progress toward completion of the construction program. The shortfall between cash generation and capital requirements was larger than expected because of the low level of

earnings and because substantial inflation-induced capital cost overruns were encountered in the expansion of nylon intermediates capacity at Maitland and the polyester project at Les Usines Coteau. At 31st December 1975, \$67 552 000 remained unexpended on authorized projects.

Increased reliance on borrowings was required during the year. The Company successfully marketed a \$75 000 000. 20-year sinking fund debenture issue in Canada with an interest rate of 101/2 per cent. A further \$50 000 000, represented by five year promissory notes bearing interest at 91/2 per cent, was raised in international capital markets shortly after year-end. Together with other borrowings already in place, the result has been to relate the maturities of Company debt more appropriately to expected medium and long term needs for external funds.

The effects of continued inflation in the economic environment have already been alluded to in terms of the sharply rising costs which have affected the Company's operations over the past two years. Reported earnings have suffered because selling prices have not risen enough to recover cost increases. Corporate liquidity has suffered because the rising replacement costs of inventories and plant have exceeded internal cashgenerating capacity and, consequently, borrowings are larger than would otherwise have been required.

There is a limit to the amount of capital that can be borrowed. Before extensive new commitments can be undertaken it is imperative that selling prices be increased to restore adequate profit margins and to produce an acceptable real rate of return on shareholders' equity.

# DU PONT OF CANADA LIMITED AND SUBSIDIARIES

| CONSOLIDATED STATEMENT OF INCOME (Dollars in thousands except per common share)   |   |  |
|---|---|--|
| NET SALES (Note 1) Other income   | Year Ended 3<br>1975<br>\$410 219<br>591<br>410 810 | 1974<br>1974<br>\$368 425<br>600<br>369 025    |
| LESS:  Costs and expenses before the following: Provision for depreciation of plants and properties  Amortization of patents and processes Adjustment to carrying value of mining ventures Selling, general and administrative expenses Interest on borrowed money: | 332 937<br>18 685<br>233<br>944<br>43 917           | 270 681<br>16 551<br>233<br>942<br>41 000      |
| Current obligations Loans maturing more than one year after issue  EARNINGS BEFORE INCOME TAXES Less: Income taxes  | 1 918<br>8 299<br>406 933<br>3 877<br>163           | 3 242<br>1 416<br>334 065<br>34 960<br>14 463  |
| NET INCOME BEFORE EXTRAORDINARY ITEMS Extraordinary items (Note 3) NET INCOME EARNINGS PER COMMON SHARE before extraordinary items total  | 3 714<br>(1 295)<br>\$ 2 419<br>\$0.44<br>\$0.28    | 20 497<br>994<br>\$ 21 491<br>\$2.57<br>\$2.70 |
|   |   |  |

# DU PONT OF CANADA LIMITED AND SUBSIDIARIES

# CONSOLIDATED STATEMENT OF CHANGES IN FINANCIAL POSITION

| CHANGES IN FINANCIAL POSITION (Dollars in thousands) |                 |           |              |
|--|-----------------|-----------|--------------|
|  | ı               |           | 1st December |
|  |                 | 1975      | 1974         |
| SOURCE OF FUNDS                                      |                 |           |              |
| From operations                                      |                 |           |              |
| Net income before extraordinary items                | 64              | \$ 3714   | \$ 20 497    |
| Add items not requiring outlay of funds:             |                 |           |              |
| Depreciation and amortization                        | Š               | 18 918    | 16 784       |
| Adjustment to carrying value of                      | , :             | 944       | 942          |
| mining ventures  Deferred income taxes               | , in the second | 944       | 11 697       |
| Deferred income taxes                                |                 | 26 323    | 49 920       |
| Cala of land   | à               | 20 323    | 3 100        |
| Sale of land   | uli<br>N        | 75 000    | 19 517       |
| Long term debt                                       | 16              | 101 323   |              |
|  |                 | 101 323   | 72 537       |
| LIGE OF FLINDS                                       |                 |           |              |
| USE OF FUNDS   |                 | 077.77.40 | 50.477       |
| Additions to plants and properties                   | Ž.              | 87 542    | 53 177       |
| Dividends  |                 | 4 117     | 8 060        |
| Investments and advances                             |                 | 8 524     | 3 395        |
| Other  | eris            | 100 100   | (611)        |
|  |                 | 100 183   | 64 021       |
| Increase in working capital for the year             | e               | 1 140     | 8 516        |
| Working capital at beginning of year                 | ţ               | 47 929    | 39 413       |
| Working capital at end of year                       | ·<br>, %        | \$ 49 069 | \$ 47 929    |
| Troming daphar at one or your                        |                 |           |              |
|  |                 |           |              |
|  | ı               |           |              |
|  |                 |           |              |
|  |                 |           |              |

# DU PONT OF CANADA LIMITED AND SUBSIDIARIES

### CONSOLIDATED BALANCE SHEET (Dollars in thousands)

|  | 31st D    | ecember   |
|--|-----------|-----------|
| ASSETS   | 1975      | 1974      |
| ASSETS   |           |           |
| Current Assets                                 |           |           |
| Cash   | \$ 5 229  | \$ 5 465  |
| Accounts receivable: Affiliated companies      | 2 469     | 1 323     |
| Income taxes recoverable                       | 2 210     | 1 323     |
| Other  | 65 714    | 50 962    |
| Inventories:                                   |           |           |
| Finished goods and work in process             | 40 069    | 44 640    |
| Raw materials and supplies                     | 22 402    | 21 115    |
| Prepaid expenses                               | 2 327     | 1 332     |
|  | 140 420   | 124 837   |
| Plants and Properties (Note 5)                 | 458 592   | 375 610   |
| Less: Accumulated Depreciation                 | 208 155   | 191 758   |
|  | 250 437   | 183 852   |
|  |           |           |
| Other Assets                                   |           |           |
| Goodwill, patents and processes                | 4 325     | 4 558     |
| Mining ventures (Note 6)                       | 4 369     | 4 331     |
| Petrosar Limited (Note 7)                      | 8 700     | 2 700     |
| Unamortized portion of long term debt expenses | 1 124     | _         |
| Sundry   | 1 673     | 1 255     |
|  | 20 191    | 12 844    |
|  | \$411 048 | \$321 533 |
|  |           |           |
|  |           |           |

Signed on behalf of the Board:

D. S. Holbrook

Directors

R. J. Richardson

|  |                   | 31st Dedember 1975 1974 |  |
|--|-------------------|-------------------------|--|
| LIABILITIES  | 1973              | 1974                    |  |
| Current Liabilities  |                   |                         |  |
| Bank and other short term indebtedness                                       | \$ 38 564         | \$ 36 564               |  |
| Accounts payable and accrued liabilities:  E.I. du Pont de Nemours & Company | 13 479            | 4 721                   |  |
| Other  | 35 987            | 21 662                  |  |
| Taxes payable (Note 4)   | 2 489             | 1 946                   |  |
| Dividends payable  | 832               | 2 015                   |  |
| Long term debt due within one year (Note 8)                                  | 91 351            | 76 908                  |  |
|  |                   | 10 300                  |  |
| Long Term Debt (Note 8)  | 104 517           | 29 517                  |  |
| Deferred Income Taxes (Note 4)   | 41 283            | 39 513                  |  |
| SHAREHOLDERS' EQUITY   |                   |                         |  |
| Capital stock  |                   |                         |  |
| Preferred 7 <sup>1</sup> / <sub>2</sub> % cumulative stock, par value \$50   |                   |                         |  |
| Authorized, issued and   | 0.005             |                         |  |
| fully paid — 46 500 shares  Common stock, no par value                       | 2 325             | 2 325                   |  |
| Authorized — 13 500 000 shares   | 40.004            | 40.004                  |  |
| Issued and fully paid — 7 886 298 shares Retained earnings                   | 40 031<br>131 541 | 40 031                  |  |
| netained earnings  | 173 897           | 175 595                 |  |
|  | \$411 048         | \$321 533               |  |
|  |                   |                         |  |
|  |                   |                         |  |
|  |                   |                         |  |

| DU DONT OF CANADA LIMITED  |         |               |       |
|--|---------|---------------|-------|
| DU PONT OF CANADA LIMITED<br>AND SUBSIDIARIES                      |         |               |       |
| CONSOLIDATED STATEMENT OF RETAINED EARNINGS (Dollars in thousands) |         |               |       |
|  |         | 1975          | 19    |
| BALANCE AT BEGINNING OF YEAR                                       |         | \$133 239     | \$119 |
| Add: Net income  |         | 2 419         | 2     |
|  |         | 135 658       | 141   |
| Less: Dividends declared on — Preferred 71/2% cumulative stock     | ę́<br>d | 5. <b>174</b> |       |
| Common stock (\$0.50 per share in 1975                             |         | 174           |       |
| and \$1.00 per share in 1974)                                      |         | 3 943         |       |
|  |         | 4 117         | 8     |
| BALANCE AT END OF YEAR   |         |               | -     |

### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Basis of Consolidation

Du Pont of Canada Limited is incorporated under the laws of Canada and the consolidated financial statements are drawn up in conformity with the provisions of the Canada Corporations Act. Subsidiary companies are all wholly owned and only Cedarcrest Company Limited and Du Pont of Canada Exploration Limited are active. The accounts of all subsidiary companies are included in these financial statements on the basis of twelve-month periods ended 31st December, although the fiscal year of Cedarcrest Company Limited ends 30th November. Investments in mining ventures are carried on the equity basis adjusted for amortization of exploration expenditures deferred in the accounts of the companies concerned. Other investments are carried at cost.

#### Translation of Foreign Currencies

Net current assets in foreign currencies are translated into Canadian dollars at rates in effect at the end of each year. Other assets and liabilities and income and expense items are translated at the rates prevailing on transaction dates.

#### Inventories

Inventories are valued at the lower of average cost and net realizable value.

#### Plants and Properties and Related Depreciation

Plants and properties are carried at cost. Depreciation is provided generally over the useful life of the assets. Using the diminishing balance method, rates of 12% or 10% are applied to

the net investment at each plant site, provided that amounts set aside in the accounts are not less than 5% of the original cost. Thus the provision for depreciation is higher in the early life of the assets when the risk is greatest. The relatively small investments in other properties are depreciated at various rates. Depreciation is not charged on new assets until they become operative. When assets are retired, sold or otherwise disposed of, the gross book value and dismantling costs are charged to accumulated depreciation; any recovery is credited to accumulated depreciation.

#### Goodwill, Patents and Processes

Goodwill was acquired prior to 1974 and is not amortized. Purchased patents and processes are stated at cost and amortized over their economic life.

#### Research and Development

Research and development expenditures are charged against current year's income.

#### Note 1 - Net Sales

The composition of net sales is as follows:

|                     | 1975           | 1974      |
|---------------------|----------------|-----------|
|                     | (Dollars in th | nousands) |
| Fibres              | \$157 474      | \$137 138 |
| Plastics and Films  | 113 203        | 107 350   |
| Chemicals and Other | 139 542        | 123 937   |
|                     | \$410 219      | \$368 425 |

#### Note 2 — Remuneration of Directors and Officers

During 1975, the remuneration paid to the twelve directors and two past directors aggregated \$60 000 and paid to the eleven officers and two past officers aggregated \$1 088 000. Three of these officers were also directors.

#### Note 3 — Extraordinary Items

Extraordinary items comprise the following

| Extraordinary items comprise the following   | owir                   | ng:     |             |          |
|--|------------------------|---------|-------------|----------|
|  |                        | 1975    | 1           | 974      |
|  | (Dollars in thousands) |         |             | ds)      |
| Gain on sale of land   | \$                     | _       | \$          | 1 543    |
| Loss associated with the decision not to complete construction of an explosives plant in British Columbia, net of deferred income tax credits of \$450 000   |                        | _       |             | (549)    |
| Loss associated with the decision to terminate further work on a nylon staple carpet fibre plant in Quebec and on expansion of the "Orlon" acrylic fibre plant in Ontario, net of deferred income tax credits of \$977 000 | _                      | (1 295) | <del></del> | <u> </u> |
|  | \$                     | (1 295) | \$          | 994      |

#### Note 4 — Income Taxes

Income taxes are based on reported income which differs in some respects from taxable income. Differences generally arise because items of income and expense, such as depreciation, are reflected in different time periods for financial reporting purposes than for tax purposes. Deferred income taxes represent the amount by which taxes on reported income exceed taxes paid or payable on taxable income.

Revenue Canada is examining transactions with a non-resident subsidiary, Cedarcrest Company Limited, which may lead to a claim for income taxes against the Company. No assessments have been received to date, and the Company's professional advisers have recommended that if assessments are issued they should be contested.

#### Note 5 — Plants and Properties

|  | 1975            | 1974      |
|--|-----------------|-----------|
| Buildings and aguinment                      | (Dollars in the | housands) |
| Buildings and equipment and other facilities | \$368 566       | \$323 323 |
| Construction in progress                     | 85 387          | 47 742    |
| Land   | 4 639           | 4 545     |
|  | \$458 592       | \$375 610 |

At 31st December 1975, there remained \$67 552 000 to be expended on authorized appropriations for capital expenditures.

#### Note 6 — Mining Ventures

| Investments in and advances to                   | 1  | 1975<br>(Dollars in t | 1974<br>nds) |
|--|----|-----------------------|--------------|
| mining companies  Expenditures of other          | \$ | 5 649                 | \$<br>5 631  |
| mining ventures                                  |    | 2 341                 | 1 377        |
| Accumulated amortization of deferred exploration | \$ | 7 990                 | \$<br>7 008  |
| expenditures                                     |    | 3 621                 | 2 677        |
|  | \$ | 4 369                 | \$<br>4 331  |

At 31st December 1974 the Company' investment in mining companies consisted of 44.7% equity interest in Lacanex Mining Company Limited and joint ownership with that company of Ducanex Resources Limited. Through these companies, the Company had indirect equity interests in various mining companies, the more significant of which were a 24.4% interest in Tormex Mining Developers Limited and a 19.1% interest in Pure Silver Mines Limited. On 22nd September 1975, Lacana Mining Corporation was formed by the amalgamation of Lacanex Mining Company Limited, Tormex Mining Developers Limited and Pure Silver Mines Limited. The Company's equity interest in the new corporation is 21.5% which may be increased to a controlling interest upon exercise of options. The Company has a commitment to Lacana Mining Corporation to lend or guarantee a loan of up to \$3 190 000.

#### Note 7 — Petrosar Limited

The Company has a 20% equity interest in Petrosar Limited, incorporated in 1974 for the purpose of building a world scale ethylene plant at Sarnia, Ontario currently estimated to cost \$570 000 000. The other shareholders are Polysar Limited which together with the Canada Development Corporation holds a 60% equity interest and Union Carbide Canada Limited which holds a 20% equity interest.

Under various agreements the shareholders are committed to invest \$69 000 000 in equity capital and subordinated debt, and to share proportionately in any cash deficiency. A group of Canadian banks has agreed to advance \$265 000 000 for construction and \$35 000 000 for working capital. The shareholders of Petrosar Limited are committed to purchase the major portion of that company's petrochemical production or otherwise indemnify the company.

The Company's interest and commitments in Petrosar Limited are as follows:

| 20 101101101                                 |                  |                |       |         |  |
|--|------------------|----------------|-------|---------|--|
|  | 1975             |                | 1974  |         |  |
|  | (Dollars in thou |                |       | icande) |  |
| Investment                                   |                  | (Donard III ti | ousui | 103)    |  |
| Investment                                   |                  |                |       | 0.700   |  |
| — common shares                              | \$               | 8 700          | \$    | 2 700   |  |
| Commitments                                  |                  |                |       |         |  |
| <ul> <li>additional common shares</li> </ul> |                  | 1 300          |       | 7 300   |  |
| <ul> <li>subordinated debt</li> </ul>        |                  | 3 800          |       | 3 800   |  |
| — provide directly or indirectly             |                  |                |       |         |  |
| a maximum of 22% of any                      |                  |                |       |         |  |
|  |                  |                |       |         |  |
| deficiency of funds                          |                  |                |       |         |  |
| required by Petrosar to                      |                  |                |       |         |  |
| complete its plant                           |                  |                |       |         |  |
| construction and to meet its                 |                  |                |       |         |  |
|  |                  |                |       |         |  |
| debt obligations.                            |                  |                |       |         |  |
| — firm long term contracts for               |                  |                |       |         |  |
| the purchase of ethylene                     |                  |                |       |         |  |
| and other chemicals.                         |                  |                |       |         |  |
| and other enemicals.                         |                  |                |       |         |  |

Based on current cost estimates for the project together with the successful conclusion of negotiations in progress relating to additional bank financing, the Company's commitment to purchase subordinated debt will increase from \$3 800 000 to approximately \$16 000 000.

#### Note 8 — Long Term Debt

| Note 8 — Long Term Debt   |                       |                   |
|---|-----------------------|-------------------|
| Current portion:  —7% notes — Can. \$5 000 000 and U.S.   | 1975<br>(Dollars in t | 1974<br>housands) |
| \$5 000 000 due in<br>December 1975   | <u>\$</u>             | \$ 10 000         |
| Maturing beyond one year:  — 8% note — U.S. \$5 000 000  due 1st February 1979  — 10³/ <sub>8</sub> % notes — U.S.  \$25 000 000 due 15th | 4 852                 | 4 852             |
| November 1979 —101/2% Sinking Fund Debentures due 1st May   | 24 665                | 24 665            |
| 1995  | 75 000                |                   |
|   | \$104 517             | \$ 29 517         |

Sinking fund provisions of the debentures require the Company to make payments to the trustee sufficient to retire \$3 000 000 principal amount on 1st May in each of the years 1980 to 1994 inclusive.

#### **AUDITORS' REPORT**

The Shareholders

Du Pont of Canada Limited

#### Note 9 — Pension Liabilities

The last formal actuarial evaluation of the Company's non-contributory Pension Plan which was made as of 31st December 1973 disclosed a fully funded position based on the liabilities accrued to that point of time. The improved benefits and other changes introduced to the plan effective 1st March 1974, resulted in the assumption of a projected unfunded past service liability estimated at \$16 600 000 which is being amortized by equal annual payments over periods not exceeding 16 years as recommended by the Company's consulting actuary and as permitted by the regulations made under The Pension Benefits Act of the Province of Ontario.

After reflecting the improved benefits and other changes to the plan effective 1st March 1974 the amount held by the independent trustee to pay pensions approximated the actuarially determined value of pensions earned. Increased benefits to existing pensioners effective 1st November 1975 resulted in a further unfunded liability of \$1 700 000 which will be similarly amortized.

#### Note 10 — Pending Legal Proceedings

In 1974 actions were entered against the Company by (a) Ontario Building Materials Limited, Pan-Brick Limited and Chem Sales Corporation (Bahamas) Limited for rescission of agreements related to the sale by the Company of its interest in a business concerned with the manufacture and sale of an exterior wall system of interlocking panels faced with clay brick and alleged damages totalling \$39 980 000 and (b) Hammermill Paper Company claiming U.S. \$750 000 to cover cost of repairs arising from the alleged failure of an installation of a large diameter outflow made of "Sclairpipe" polyethylene pipe. The Company is of the opinion that these actions are not well founded and is defending the actions.

#### Note 11 — Anti-Inflation Act

The Company is subject to the anti-inflation legislation which became effective 14th October 1975 and limits increases in selling prices, remuneration, net earnings and dividend payments. Based on preliminary compliance calculations, it is management's opinion that the legislation has been adhered to from the effective date.

#### Note 12 — Subsequent Event

On 29th January, 1976 the Company issued \$50 000 000 principal amount of  $9^{1}/_{2}$ % Notes due 15th February 1981.

We have examined the consolidated balance sheet of Du Pont of Canada Limited and subsidiaries as at 31st December 1975 and the consolidated statements of income, retained earnings and changes in financial position for the year then ended. Our examination included a general review of the accounting procedures and such tests of accounting records and other supporting evidence as we considered necessary in the circumstances.

In our opinion these consolidated financial statements present fairly the financial position of the companies as at 31st December 1975 and the results of their operations and the changes in their financial position for the year then ended, in accordance with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

Montreal, Que. 27th February 1976

Chartered Accountants



# Du Pont of Canada Product Review Limited









#### **FIBRES**

Total sales volume of fibre products in 1975 was slightly higher than in 1974, with significant increases in shipments of "Dacron" polyester filament yarn, BCF (bulked continuous filament) nylon and nylon staple. Shipments of tire and industrial nylon yarns, however, did not reach 1974 levels. Fibres sales revenue in 1975 was about 10 per cent higher than in 1974, due mainly to moderate selling price increases for major products.

Worldwide, 1975 was a disastrous year for fibre producers as a downturn in the textile cycle coincided with the business recession experienced in most industrial countries. Virtually every major producer in the world was in a loss position. In Canada, the decline in market demand which began after mid-year 1974 continued well into 1975 and prices were under downward pressure due to distress-priced imports and inventory reductions at all levels in the business chain. Capacity utilization was very low in the first half of the year and the carpet market experienced its first interruption in growth in many years. Raw materials were generally available to the extent of demand but their cost increased gradually during the year. This combined with increased salary and wage costs contributed to a total manufacturing cost escalation which, under the depressed selling price conditions, had a serious negative impact on earnings.

By the middle of 1975, demand for most products except tire yarn had begun to improve. During the second half of the year some increases in selling prices became possible, but this was severely limited by a lack of economic improvement outside North America. At year-end, therefore, a number of products continued to sell at prices well below those of 1974. Major increases in market penetration of our nylon staple and BCF nylon

carpet fibres occurred in 1975, made possible by new capacity that came on stream at Kingston Works.

Capacity for production of "Dacron" polyester textile filament yarn was expanded at Kingston Works.
Construction of a new facility at Les Usines Coteau continues toward a late 1976 start-up. Near the end of 1975, the Textile Division was reorganized and a separate Polyester Division was established in Fibres Group to manage this rapidly growing business.

The fibres market recovery is expected to continue throughout 1976. The longer range future for man-made fibres is very promising. As economic conditions improve, completion of large capacity installations in nylon intermediates, carpet fibre and "Dacron" will place the Company in an excellent position to capitalize on opportunities in these growing markets.

#### **FIBRES**

#### MANUFACTURED:

Nylon continuous filament yarns, staple, tow and bulked continuous filament yarns

- † ANTRON nylon for textiles and carpets
- † ORLON acrylic fibre, staple and tow
- † LYCRA spandex fibre
- † DACRON polyester filament yarn Hexamethylene diamine, adipic acid, and nylon polymer

#### RESALE:

- \*NOMEX high temperature resistant nylon
- \*TYPAR spunbonded polypropylene carpet backing
- \*TEFLON fluorocarbon fibre
- \*DACRON polyester staple
- \*KEVLAR aramid fibre

#### TRADE MARK IDENTIFICATION

- †Trade Mark of E. I. du Pont de Nemours & Company under which Du Pont of Canada Limited is a Registered User.
- \*Trade Mark of E. I. du Pont de Nemours & Company.



#### **PLASTICS**

Sales of polyethylene resins and engineering plastics increased by 10 per cent over the previous year, mainly due to higher selling prices.

The major business restraint in 1975 was lower demand, principally in the automotive and durable goods markets, in contrast to 1974 when production and sales were limited by the availability of ethylene. Demand was weak in the early part of the year, but during the second half shipments of "Sclair" polyethylene resins manufactured at St. Clair River Works increased steadily.

#### **PACKAGING**

Domestic sales of "Cellophane" cellulose film fell 10 per cent in 1975 compared to 1974 and this, together with exceptionally weak export markets resulted in Shawinigan Works operating at substantially less than full capacity throughout most of the year. However, sales in both domestic and foreign markets strengthened during the last quarter and by year-end production rates had greatly improved. Several new higher yield grades of polymer-coated film were introduced to provide customers with increased coverage per pound and lower costs.

The severe slowdown in business conditions in late 1974 and through 1975 reduced demand for "Sclairfilm" polyolefin film. Film prices were soft and sales were slightly below 1974 levels.

#### POLYETHYLENE PIPE

There was a strong demand for "Sclairpipe" polyethylene pipe during 1975. The product's high value-in-use has resulted in wide customer acceptance both in new construction and in replacement of existing facilities, particularly mining applications, sewers and water transmission lines.

#### **WOVEN POLYOLEFIN**

Sales of "Fabrene" woven polyolefin materials dropped significantly from levels attained in 1974. In addition to the impact of the economic slowdown experienced during 1975, the fivemonth strike in the asbestos industry temporarily cut off sales of woven polyolefin for bags used in packaging asbestos.

#### PLASTICS AND FILMS

#### MANUFACTURED:

- CELLOPHANE cellulose film
- SCLAIRFILM polyolefin film
- DARTEK nylon film
- FABRENE woven oriented polyolefin material
- PERFIL fibrillated polyolefin tape
- †VEXAR plastic netting Nylon monofilament
- SCLAIR polyethylene resins
- †ZYTEL nylon resins
- SCLAIRPIPE polyethylene pipe
- † ALDYL "A" polyethylene piping systems
- ANCHOR-BAC woven oriented polyolefin carpet backing

#### RESALE:

- \* MYLAR polyester film
- \*KAPTON polyimide film
- \*CLYSAR EH and EHC polyolefin shrink film

Liquid packaging machines Plastic materials for molding and extrusion including:

- † ALATHON polyolefin resins
- DELRIN acetal resins
- \*LUCITE acrylic resins
- \* MINLON mineral reinforced polymers
- \*SURLYN ionomer resins
- \*TEFLON fluorocarbon resins

Polymers for adhesives and coatings including:

- \*ELVACE polymer emulsions
- \*ELVANOL polyvinyl alcohol
- \*ELVAX vinyl resins Nitrocellulose
- †DYMETROL nylon strapping
- †STREN nylon fishing line
- \*BUTACITE polyvinyl butyral sheet for safety glass

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#### **EXPLOSIVES**

The market for explosive products declined in 1975 relative to 1974, primarily because of the general recession and its effect on customers' activities. Sales volumes were adversely affected by a series of strikes in the mining, construction and logging segments and by the reduced activity of copper producers.

Selling prices for explosives were adjusted periodically throughout the year in line with increased costs. Recently, some improvement in demand has become apparent and a strong recovery is expected in 1976 following a resurgence in demand for Canadian natural resources by the U.S. economy.

Our small diameter water gel products produced at Nipissing Works continued to penetrate the cartridged explosives market. These were used successfully for the first time in high speed tunnelling and pipeline work in 1975.

#### **INDUSTRIAL CHEMICALS**

Sales of fluorocarbons declined slightly in 1975. This decrease reflects the liquidation of high inventories built up by customers toward the end of 1974, the reduction in consumer spending in 1975 and some loss of export opportunities. These factors are expected to diminish in importance as domestic market conditions improve. An encouraging development has been the continued diversification of end uses of fluorocarbons.

In 1974, a theory was developed that continued use of fluorocarbons could diminish the earth's ozone shield. The theory is based on a mathematical model and there are no scientific data to support it. The Company, together with other worldwide producers, is funding an extensive research program to obtain the facts. No legislative action to control fluorocarbon emissions in Canada is

expected unless there is a world consensus that sufficient scientific evidence can be found to support the so far unproven theory.

The market for gasoline additives, particularly anti-knock compounds, was smaller in 1975 than in 1974 because of the increased use of gasoline feedstocks with a higher octane rating. However, the market for these products is expected to remain steady as gasoline sales expand.

#### **FINISHES**

Sales volume of automotive finishes and refinish products manufactured at Ajax Works was essentially the same as last year, due to lack of growth in the automotive industry. Overall earnings improved reflecting higher average selling prices, changes in product mix and greater efficiency.

#### **GENERAL PRODUCTS**

Total sales in 1975 were higher than in 1974, mainly as a result of substantial gains in photo products. Growth in many lines was restrained by the downturn in the economy and labour unrest which adversely affected sales of a variety of products to many industries.

#### **EXPORT**

Although the lower volume of business activity in foreign markets resulted in decreased demand for most Company products, total sales revenue in 1975 equalled that of 1974. A significant gain in sales of "Sclair" polyethylene resin was partially offset by reduced exports of packaging films and "Freon" fluorocarbons, and by withdrawal from adipic acid marketing.

Demand for most Company products strengthened in the latter half of 1975 and the improvement is expected to extend through 1976. In addition, the Company is constantly seeking new markets for its products, and last year supplied customers in ten countries not sold to in 1974.

# CHEMICALS AND OTHER PRODUCTS

MANUFACTURED:

- †FREON fluorocarbon refrigerants, aerosol propellants, industrial solvents and blowing agents
- †VALCLENE dry-cleaning fluid Anti-knock compounds and other petroleum additives
- † ALBONE hydrogen peroxide Protective and decorative finishes for automotive and industrial uses including:
  - DULUX enamels
  - †LUCITE acrylic lacquer
  - † TEFLON non-stick finishes

Commercial explosives including: †TOVEX water gels as well as dynamites, blasting agents and primers.

Hydrochloric and nitric acids

#### RESALE:

Ammonium nitrate prills and blasting accessories.

X-ray, graphic arts, engineering reproduction and drafting films, and equipment

- \*CYREL, \*DYCRIL and \*LYDEL photopolymer printing plates and equipment
- \*CHROMALIN photopolymer film, toners and equipment

Electronic products — \*RISTON photopolymer film resists and equipment, precious metal preparations, and Berg interconnectors

Neoprene, \*NORDEL, \*HYPALON, \*ADIPRENE and \*VITON synthetic rubbers

Weed killers, plant fungicides, insecticides, and nitrogen fertilizer ingredients

**Pigments** 

Dyes and organic chemicals

- \*ZEPEL rain and stain repeller
- \*REEMAY spunbonded polyester, \*TYVEK spunbonded olefin and \*TYPAR spunbonded polypropylene Industrial chemicals and electroplating products
- † IMRON urethane finishes Powder coatings
- †CENTARI acrylic enamel
- \*DEXLAR flexible acrylic enamel

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- Trade Mark of Du Pont of Canada Limited.

#### **PLANTS**

#### **AJAX WORKS**

408 Fairall Street Ajax, Ontario L1S 1R6

#### KINGSTON WORKS

P.O. Box 2100

Kingston, Ontario K7L 4Z6

#### MAITLAND WORKS

Maitland, Ontario K0E 1P0

#### **NIPISSING WORKS**

P.O. Box 900

North Bay, Ontario P1B 8K2

#### ST. CLAIR RIVER WORKS

Corunna, Ontario NON 1G0

#### SHAWINIGAN WORKS

P.O. Box 870

Shawinigan, Quebec G9N 6W6

#### WHITBY WORKS

P.O. Box 1480

Whitby, Ontario L1N 5S6

### LES USINES COTEAU

(under construction)

C.P. 430

Coteau-du-Lac, Quebec J0P 1B0

#### SALES OFFICES

#### AJAX, Ontario L1S 1R6

408 Fairall Street (416) 683-5500

#### CALGARY, Alberta T2P 1C9

Royal Bank Building 335 - 8th Avenue, S. W. (403) 265-9060

#### FREDERICTON,

New Brunswick E3B 5E2

Hanwell Road (506) 454-3813

#### MONTREAL AREA

110 Cremazie Boulevard West Montreal, Quebec H2P 1B9

(514) 381-9236

1600 - 50th Avenue

Lachine, Quebec H8T 2V5

(514) 636-4580

555 Dorchester Boulevard West Montreal, Quebec H2Z 1B1

(514) 861-3861

#### SUDBURY, Ontario P3E 3M3

18 Durham Street South (705) 674-0754

#### **TORONTO AREA**

789 Don Mills Road

Don Mills, Ontario M3C 1T5

(416) 362-5621

115 Idema Road

Markham, Ontario L3R 1A9

(416) 362-5621

Toronto Dominion Bank Tower

M5K 1B6

(416) 362-5621

#### VANCOUVER,

British Columbia V6G 1A5

1550 Alberni Street

(604) 684-9264

#### **EXPORT SALES AGENT**

CEDARCREST COMPANY LIMITED

International Centre Building

Hamilton, Bermuda

2-5206

#### DISTRIBUTION CENTRE

6000 Trans Canada Blvd. Pointe Claire, Quebec H9R 1B9 (514) 697-8840

#### STOCK LISTINGS

Common Stock — Montreal Stock Exchange

Toronto Stock Exchange

Preferred Stock — Montreal Stock Exchange

#### STOCK TRANSFER AGENT AND REGISTRAR

Montreal Trust Company Montreal, Toronto, Calgary and Vancouver

# DEBENTURE TRANSFER AGENT AND REGISTRAR

The Royal Trust Company Montreal, Toronto, Winnipeg, Calgary and Vancouver

Please address inquiries to: The Vice-President and Secretary, Du Pont of Canada Limited P.O. Box 660 Montreal, Quebec H3C 2V1

|   | 1975    | 1974    |
|---|---------|---------|
| Operating Results   |         |         |
| Results per common share (1)                                    |         |         |
| Total earnings  | \$0.28  | \$2.70  |
| Cash flow from operations                                       | \$3.32  | \$6.31  |
| Dividends   | \$0.50  | \$1.00  |
| Sales and other income  | 410 810 | 369 025 |
| Costs and expenses before the following:                        | 376 854 | 311 681 |
| Provision for depreciation, amortization and other (2)          | 19 862  | 17 726  |
| Interest on borrowed money                                      | 10 217  | 4 658   |
| Taxes on income   | 163     | 14 463  |
| Extraordinary items   | 1 295   | (994)   |
| Net income  | 2 419   | 21 491  |
| Per cent return on:   |         |         |
| Average total investment (3)                                    | 1.5     | 5.2     |
| Average shareholders' equity                                    | 1.4     | 12.6    |
| Financial Position  |         |         |
| Total current assets  | 140 420 | 124 837 |
| Total current liabilities                                       | 91 351  | 76 908  |
| Net working capital   | 49 069  | 47 929  |
| Plants and properties at cost                                   | 458 592 | 375 610 |
| Accumulated depreciation  | 208 155 | 191 758 |
| Plants and properties — net                                     | 250 437 | 183 852 |
| Other assets  | 20 191  | 12 844  |
| Long term debt  | 104 517 | 29 517  |
| Deferred income taxes   | 41 283  | 39 513  |
| Shareholders' equity  | 173 897 | 175 595 |
| General   |         |         |
| Company selling price index —manufactured products (1966 = 100) | 118     | 105     |
| Construction expenditures                                       | 87 542  | 53 177  |
| Average total investment (4)                                    | 546 238 | 465 738 |
| Shareholders' equity per common share (1)                       | \$21.76 | \$21.97 |
| Average number of employees                                     | 5 734   | 5 746   |
| Average total investment per employee                           | 95.3    | 81.1    |
| A vorago total invostrioni per employee                         | 33.3    | 01.1    |

<sup>(1)</sup> Based on 7 886 298 shares outstanding at the end of each year.

<sup>(2)</sup> Includes adjustment to the carrying value of mining ventures beginning in 1972.

<sup>(3)</sup> Based on net income before interest expense.

<sup>(4)</sup> Total investment is based on total assets before deducting accumulated depreciation; the average is based on the investment of each calendar month.

| \$2.24 \$1.80 \$1.41 \$0.68 \$2.05 \$1.51 \$1.30 \$1.73 \$5.21 \$4.02 \$3.29 \$2.62 \$3.88 \$3.37 \$3.72 \$4.08 \$0.95 \$0.85 \$0.625 \$0.75 \$1.00 |         |         |           |             | (Amounts in thousands of dollars except where otherwise noted) |         |               |                |  |
|---|---------|---------|-----------|-------------|--|---------|---------------|----------------|--|
| \$5.21 \$4.02 \$3.29 \$2.62 \$3.88 \$3.37 \$3.72 \$4.08 \$0.95 \$0.85 \$0.625 \$0.75 \$1.00 \$1.00 \$1.00 \$1.00 \$1.00 \$37.954 \$260.737 \$28.333 \$211.398 \$228.532 \$207.923 \$183.185 \$196.705 \$258.913 \$218.384 \$190.810 \$184.682 \$184.999 \$167.270 \$147.645 \$155.341 \$16.766 \$16.385 \$15.673 \$15.357 \$15.636 \$15.335 \$14.562 \$13.529 \$2.160 \$629 \$1.058 \$2.635 \$1.315 \$1.163 \$1.504 \$1.372 \$12.299 \$10.992 \$9.530 \$3.213 \$13.044 \$11.602 \$9.049 \$12.665 \$1.7816 \$14.347 \$11.262 \$5.511 \$16.323 \$12.062 \$10.425 \$13.798 \$11.4 \$9.6 \$8.0 \$4.0 \$12.0 \$9.4 \$8.3 \$11.3 \$11.4 \$9.6 \$8.0 \$4.0 \$12.0 \$9.4 \$8.3 \$11.3 \$11.4 \$9.6 \$8.0 \$4.0 \$12.0 \$9.4 \$8.3 \$11.3 \$11.3 \$11.4 \$1.504 \$1.534 \$11.3 \$1.504 \$1.534 \$11.3 \$1.044 \$1.504  | 1973    | 1972    | 1971      | 1970        | 1969   | 1968    | 1967          | 1966           |  |
| \$5.21 \$4.02 \$3.29 \$2.62 \$3.88 \$3.37 \$3.72 \$4.08 \$0.95 \$0.85 \$0.625 \$0.75 \$1.00 \$1.00 \$1.00 \$1.00 \$1.00 \$37.954 \$260.737 \$28.333 \$211.398 \$228.532 \$207.923 \$183.185 \$196.705 \$258.913 \$218.384 \$190.810 \$184.682 \$184.999 \$167.270 \$147.645 \$155.341 \$16.766 \$16.385 \$15.673 \$15.357 \$15.636 \$15.335 \$14.562 \$13.529 \$2.160 \$629 \$1.058 \$2.635 \$1.315 \$1.163 \$1.504 \$1.372 \$12.299 \$10.992 \$9.530 \$3.213 \$13.044 \$11.602 \$9.049 \$12.665 \$1.7816 \$14.347 \$11.262 \$5.511 \$16.323 \$12.062 \$10.425 \$13.798 \$11.4 \$9.6 \$8.0 \$4.0 \$12.0 \$9.4 \$8.3 \$11.3 \$11.4 \$9.6 \$8.0 \$4.0 \$12.0 \$9.4 \$8.3 \$11.3 \$11.4 \$9.6 \$8.0 \$4.0 \$12.0 \$9.4 \$8.3 \$11.3 \$11.3 \$11.4 \$1.504 \$1.534 \$11.3 \$1.504 \$1.534 \$11.3 \$1.044 \$1.504  |         |         |           |             |  |         |               |                |  |
| \$5.21 \$4.02 \$3.29 \$2.62 \$3.88 \$3.37 \$3.72 \$4.08 \$0.95 \$0.85 \$0.625 \$0.75 \$1.00 \$1.00 \$1.00 \$1.00 \$1.00 \$37.954 \$260.737 \$28.333 \$211.398 \$228.532 \$207.923 \$183.185 \$196.705 \$258.913 \$218.384 \$190.810 \$184.682 \$184.999 \$167.270 \$147.645 \$155.341 \$16.766 \$16.385 \$15.673 \$15.357 \$15.636 \$15.335 \$14.562 \$13.529 \$2.160 \$629 \$1.058 \$2.635 \$1.315 \$1.163 \$1.504 \$1.372 \$12.299 \$10.992 \$9.530 \$3.213 \$13.044 \$11.602 \$9.049 \$12.665 \$1.7816 \$14.347 \$11.262 \$5.511 \$16.323 \$12.062 \$10.425 \$13.798 \$11.4 \$9.6 \$8.0 \$4.0 \$12.0 \$9.4 \$8.3 \$11.3 \$11.4 \$9.6 \$8.0 \$4.0 \$12.0 \$9.4 \$8.3 \$11.3 \$11.4 \$9.6 \$8.0 \$4.0 \$12.0 \$9.4 \$8.3 \$11.3 \$11.3 \$11.4 \$1.504 \$1.534 \$11.3 \$1.504 \$1.534 \$11.3 \$1.044 \$1.504  |         |         | 4         |             |  |         |               |                |  |
| \$0.95         \$0.85         \$0.625         \$0.75         \$1.00         \$1.00         \$1.00         \$1.00           307 954         260 737         228 333         211 398         228 532         207 923         183 185         196 705           258 913         218 384         190 810         184 682         184 999         167 270         147 645         155 341           16 766         16 385         15 673         15 357         15 636         15 335         14 562         13 529           2 160         629         1 058         2 635         1 315         1 163         1 504         1 372           12 299         10 992         9 530         3 213         13 044         11 602         9 049         12 665   |         |         |           |             |  |         |               |                |  |
| 307 954         260 737         228 333         211 398         228 532         207 923         183 185         196 705           258 913         218 384         190 810         184 682         184 999         167 270         147 645         155 341           16 766         16 385         15 673         15 357         15 636         15 335         14 562         13 529           2 160         629         1058         2 635         1 315         1 163         1 504         1 372           12 299         10 992         9 530         3 213         13 044         11 602         9 049         12 665   |         |         |           |             |  |         |               |                |  |
| 258 913         218 384         190 810         184 682         184 999         167 270         147 645         155 341           16 766         16 385         15 673         15 357         15 636         15 335         14 562         13 529           2 160         629         1 058         2 635         1 315         1 163         1 504         1 372           12 299         10 992         9 530         3 213         13 044         11 602         9 049         12 665           —         —         —         —         —         (2 785)         491         —         —           17 816         14 347         11 262         5 511         16 323         12 062         10 425         13 798           4.7         4.1         3.4         2.0         5.2         4.0         3.8         5.3           11.4         9.6         8.0         4.0         12.0         9.4         8.3         11.3           91 768         83 294         68 583         74 114         70 770         63 587         52 779         51 991           52 355         32 875         30 921         45 386         42 651         41 981         37 190         42 542 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>  |         |         |           |             |  |         |               |                |  |
| 16 766       16 385       15 673       15 357       15 636       15 335       14 562       13 529         2 160       629       1 058       2 635       1 315       1 163       1 504       1 372         12 299       10 992       9 530       3 213       13 044       11 602       9 049       12 665         —       —       —       —       (2 785)       491       —       —         17 816       14 347       11 262       5 511       16 323       12 062       10 425       13 798         4.7       4.1       3.4       2.0       5.2       4.0       3.8       5.3         11.4       9.6       8.0       4.0       12.0       9.4       8.3       11.3         91 768       83 294       68 583       74 114       70 770       63 587       52 779       51 991         52 355       32 875       30 921       45 386       42 651       41 981       37 190       42 542         39 413       50 419       37 662       28 728       28 119       21 606       15 589       9 449         333 293       292 891       275 532       272 313       262 347       248 956       241 922   |         |         |           |             |  |         |               |                |  |
| 2 160         629         1 058         2 635         1 315         1 163         1 504         1 372           12 299         10 992         9 530         3 213         13 044         11 602         9 049         12 665           —         —         —         —         (2 785)         491         —         —           17 816         14 347         11 262         5 511         16 323         12 062         10 425         13 798           4.7         4.1         3.4         2.0         5.2         4.0         3.8         5.3           11.4         9.6         8.0         4.0         12.0         9.4         8.3         11.3           91 768         83 294         68 583         74 114         70 770         63 587         52 779         51 991           52 355         32 875         30 921         45 386         42 651         41 981         37 190         42 542           39 413         50 419         37 662         28 728         28 119         21 606         15 589         9 449           333 293         292 891         275 532         272 313         262 347         248 956         241 922         229 800           <   |         |         |           |             |  |         |               |                |  |
| 12 299       10 992       9 530       3 213       13 044       11 602       9 049       12 665         —       —       —       —       (2 785)       491       —       —         17 816       14 347       11 262       5 511       16 323       12 062       10 425       13 798         4.7       4.1       3.4       2.0       5.2       4.0       3.8       5.3         11.4       9.6       8.0       4.0       12.0       9.4       8.3       11.3         91 768       83 294       68 583       74 114       70 770       63 587       52 779       51 991         52 355       32 875       30 921       45 386       42 651       41 981       37 190       42 542         39 413       50 419       37 662       28 728       28 119       21 606       15 589       9 449         333 293       292 891       275 532       272 313       262 347       248 956       241 922       229 800         183 511       170 291       158 000       146 389       133 936       121 148       109 465       98 428         149 782       122 600       117 532       125 924       128 411       127 808  |         |         |           |             | 15 636   | 15 335  | 14 562        | 13 529         |  |
| —           |         |         |           | 2 635       | 1 315  |         | 1 504         | 1 372          |  |
| 17816         14 347         11 262         5 511         16 323         12 062         10 425         13 798           4.7         4.1         3.4         2.0         5.2         4.0         3.8         5.3           11.4         9.6         8.0         4.0         12.0         9.4         8.3         11.3           91 768         83 294         68 583         74 114         70 770         63 587         52 779         51 991           52 355         32 875         30 921         45 386         42 651         41 981         37 190         42 542           39 413         50 419         37 662         28 728         28 119         21 606         15 589         9 449           333 293         292 891         275 532         272 313         262 347         248 956         241 922         229 800           183 511         170 291         158 000         146 389         133 936         121 148         109 465         98 428           149 782         122 600         117 532         125 924         128 411         127 808         132 457         131 372           11 235         10 604         9 822         5 035         3 739         3 794         2 307 <td>12 299</td> <td>10 992</td> <td>9 530</td> <td>3 213</td> <td>13 044</td> <td>11 602</td> <td>9 049</td> <td>12 665</td>   | 12 299  | 10 992  | 9 530     | 3 213       | 13 044   | 11 602  | 9 049         | 12 665         |  |
| 4.7       4.1       3.4       2.0       5.2       4.0       3.8       5.3         11.4       9.6       8.0       4.0       12.0       9.4       8.3       11.3         91 768       83 294       68 583       74 114       70 770       63 587       52 779       51 991         52 355       32 875       30 921       45 386       42 651       41 981       37 190       42 542         39 413       50 419       37 662       28 728       28 119       21 606       15 589       9 449         333 293       292 891       275 532       272 313       262 347       248 956       241 922       229 800         183 511       170 291       158 000       146 389       133 936       121 148       109 465       98 428         149 782       122 600       117 532       125 924       128 411       127 808       132 457       131 372         11 235       10 604       9 822       5 035       3 739       3 794       2 307       2 615         10 000       10 000       —       —       —       —       —       —       —         28 266       21 608       20 471       21 301       21 305       <   |         |         |           | <del></del> | (2 785)  | 491     | distribution. |                |  |
| 11.4         9.6         8.0         4.0         12.0         9.4         8.3         11.3           91 768         83 294         68 583         74 114         70 770         63 587         52 779         51 991           52 355         32 875         30 921         45 386         42 651         41 981         37 190         42 542           39 413         50 419         37 662         28 728         28 119         21 606         15 589         9 449           333 293         292 891         275 532         272 313         262 347         248 956         241 922         229 800           183 511         170 291         158 000         146 389         133 936         121 148         109 465         98 428           149 782         122 600         117 532         125 924         128 411         127 808         132 457         131 372           11 235         10 604         9 822         5 035         3 739         3 794         2 307         2 615           10 000         10 000         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —  | 17 816  | 14 347  | 11 262    | 5 511       | 16 323   | 12 062  | 10 425        | 13 798         |  |
| 11.4         9.6         8.0         4.0         12.0         9.4         8.3         11.3           91 768         83 294         68 583         74 114         70 770         63 587         52 779         51 991           52 355         32 875         30 921         45 386         42 651         41 981         37 190         42 542           39 413         50 419         37 662         28 728         28 119         21 606         15 589         9 449           333 293         292 891         275 532         272 313         262 347         248 956         241 922         229 800           183 511         170 291         158 000         146 389         133 936         121 148         109 465         98 428           149 782         122 600         117 532         125 924         128 411         127 808         132 457         131 372           11 235         10 604         9 822         5 035         3 739         3 794         2 307         2 615           10 000         10 000         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —  |         |         |           |             |  |         |               |                |  |
| 91 768       83 294       68 583       74 114       70 770       63 587       52 779       51 991         52 355       32 875       30 921       45 386       42 651       41 981       37 190       42 542         39 413       50 419       37 662       28 728       28 119       21 606       15 589       9 449         333 293       292 891       275 532       272 313       262 347       248 956       241 922       229 800         183 511       170 291       158 000       146 389       133 936       121 148       109 465       98 428         149 782       122 600       117 532       125 924       128 411       127 808       132 457       131 372         11 235       10 604       9 822       5 035       3 739       3 794       2 307       2 615         10 000       10 000       —       —       —       —       —       —         28 266       21 608       20 471       21 301       21 305       22 506       23 653       19 100         162 164       152 015       144 545       138 386       138 964       130 702       126 700       124 336         83       81       83       88 <td< td=""><td>4.7</td><td>4.1</td><td>3.4</td><td>2.0</td><td>5.2</td><td>4.0</td><td>3.8</td><td>5.3</td></td<>   | 4.7     | 4.1     | 3.4       | 2.0         | 5.2  | 4.0     | 3.8           | 5.3            |  |
| 52 355         32 875         30 921         45 386         42 651         41 981         37 190         42 542           39 413         50 419         37 662         28 728         28 119         21 606         15 589         9 449           333 293         292 891         275 532         272 313         262 347         248 956         241 922         229 800           183 511         170 291         158 000         146 389         133 936         121 148         109 465         98 428           149 782         122 600         117 532         125 924         128 411         127 808         132 457         131 372           11 235         10 604         9 822         5 035         3 739         3 794         2 307         2 615           10 000         10 000         —         —         —         —         —         —           28 266         21 608         20 471         21 301         21 305         22 506         23 653         19 100           162 164         152 015         144 545         138 386         138 964         130 702         126 700         124 336           83         81         83         88         91         94         97  | 11.4    | 9.6     | 8.0       | 4.0         | 12.0   | 9.4     | 8.3           | 11.3           |  |
| 52 355         32 875         30 921         45 386         42 651         41 981         37 190         42 542           39 413         50 419         37 662         28 728         28 119         21 606         15 589         9 449           333 293         292 891         275 532         272 313         262 347         248 956         241 922         229 800           183 511         170 291         158 000         146 389         133 936         121 148         109 465         98 428           149 782         122 600         117 532         125 924         128 411         127 808         132 457         131 372           11 235         10 604         9 822         5 035         3 739         3 794         2 307         2 615           10 000         10 000         —         —         —         —         —         —           28 266         21 608         20 471         21 301         21 305         22 506         23 653         19 100           162 164         152 015         144 545         138 386         138 964         130 702         126 700         124 336           83         81         83         88         91         94         97  |         |         |           |             |  |         |               |                |  |
| 39 413       50 419       37 662       28 728       28 119       21 606       15 589       9 449         333 293       292 891       275 532       272 313       262 347       248 956       241 922       229 800         183 511       170 291       158 000       146 389       133 936       121 148       109 465       98 428         149 782       122 600       117 532       125 924       128 411       127 808       132 457       131 372         11 235       10 604       9 822       5 035       3 739       3 794       2 307       2 615         10 000       10 000       —       —       —       —       —       —         28 266       21 608       20 471       21 301       21 305       22 506       23 653       19 100         162 164       152 015       144 545       138 386       138 964       130 702       126 700       124 336         83       81       83       88       91       94       97       100         42 948       20 360       7 504       12 867       16 216       11 967       15 790       22 565         402 816       362 321       347 829       344 881       324 723 <td>91 768</td> <td>83 294</td> <td>68 583</td> <td>74 114</td> <td>70 770</td> <td>63 587</td> <td>52 779</td> <td>51 991</td>   | 91 768  | 83 294  | 68 583    | 74 114      | 70 770   | 63 587  | 52 779        | 51 991         |  |
| 333 293       292 891       275 532       272 313       262 347       248 956       241 922       229 800         183 511       170 291       158 000       146 389       133 936       121 148       109 465       98 428         149 782       122 600       117 532       125 924       128 411       127 808       132 457       131 372         11 235       10 604       9 822       5 035       3 739       3 794       2 307       2 615         10 000       10 000       —       —       —       —       —       —         28 266       21 608       20 471       21 301       21 305       22 506       23 653       19 100         162 164       152 015       144 545       138 386       138 964       130 702       126 700       124 336         83       81       83       88       91       94       97       100         42 948       20 360       7 504       12 867       16 216       11 967       15 790       22 565         402 816       362 321       347 829       344 881       324 723       311 469       292 633       270 820         \$20.27       \$18.98       \$18.03       \$17.25       \$17.33  | 52 355  | 32 875  | 30 921    | 45 386      | 42 651   | 41 981  | 37 190        | 42 542         |  |
| 183 511       170 291       158 000       146 389       133 936       121 148       109 465       98 428         149 782       122 600       117 532       125 924       128 411       127 808       132 457       131 372         11 235       10 604       9 822       5 035       3 739       3 794       2 307       2 615         10 000       10 000       —       —       —       —       —       —       —         28 266       21 608       20 471       21 301       21 305       22 506       23 653       19 100         162 164       152 015       144 545       138 386       138 964       130 702       126 700       124 336         83       81       83       88       91       94       97       100         42 948       20 360       7 504       12 867       16 216       11 967       15 790       22 565         402 816       362 321       347 829       344 881       324 723       311 469       292 633       270 820         \$20.27       \$18.98       \$18.03       \$17.25       \$17.33       \$16.28       \$15.77       \$15.47         5 538       5 113       5 158       6 311       6  | 39 413  | 50 419  | 37 662    | 28 728      | 28 119   | 21 606  | 15 589        | 9 449          |  |
| 149 782       122 600       117 532       125 924       128 411       127 808       132 457       131 372         11 235       10 604       9 822       5 035       3 739       3 794       2 307       2 615         10 000       10 000       —       —       —       —       —       —         28 266       21 608       20 471       21 301       21 305       22 506       23 653       19 100         162 164       152 015       144 545       138 386       138 964       130 702       126 700       124 336         83       81       83       88       91       94       97       100         42 948       20 360       7 504       12 867       16 216       11 967       15 790       22 565         402 816       362 321       347 829       344 881       324 723       311 469       292 633       270 820         \$20.27       \$18.98       \$18.03       \$17.25       \$17.33       \$16.28       \$15.77       \$15.47         5 538       5 113       5 158       6 311       6 562       6 303       6 491       6 696   | 333 293 | 292 891 | 275 532   | 272 313     | 262 347  | 248 956 | 241 922       | 229 800        |  |
| 11 235       10 604       9 822       5 035       3 739       3 794       2 307       2 615         10 000       10 000       —       <   | 183 511 | 170 291 | 158 000 - | 146 389     | 133 936  | 121 148 | 109 465       | 98 428         |  |
| 10 000     10 000     —     —     —     —     —     —       28 266     21 608     20 471     21 301     21 305     22 506     23 653     19 100       162 164     152 015     144 545     138 386     138 964     130 702     126 700     124 336       83     81     83     88     91     94     97     100       42 948     20 360     7 504     12 867     16 216     11 967     15 790     22 565       402 816     362 321     347 829     344 881     324 723     311 469     292 633     270 820       \$20.27     \$18.98     \$18.03     \$17.25     \$17.33     \$16.28     \$15.77     \$15.47       5 538     5 113     5 158     6 311     6 562     6 303     6 491     6 696   | 149 782 | 122 600 | 11,7 532  | 125 924     | 128 411  | 127 808 | 132 457       | 131 372        |  |
| 28 266         21 608         20 471         21 301         21 305         22 506         23 653         19 100           162 164         152 015         144 545         138 386         138 964         130 702         126 700         124 336           83         81         83         88         91         94         97         100           42 948         20 360         7 504         12 867         16 216         11 967         15 790         22 565           402 816         362 321         347 829         344 881         324 723         311 469         292 633         270 820           \$20.27         \$18.98         \$18.03         \$17.25         \$17.33         \$16.28         \$15.77         \$15.47           5 538         5 113         5 158         6 311         6 562         6 303         6 491         6 696   | 11 235  | 10 604  | 9 822     | 5 035       | 3 739  | 3 794   | 2 307         | 2 615          |  |
| 83         81         83         88         91         94         97         100           42 948         20 360         7 504         12 867         16 216         11 967         15 790         22 565           402 816         362 321         347 829         344 881         324 723         311 469         292 633         270 820           \$20.27         \$18.98         \$18.03         \$17.25         \$17.33         \$16.28         \$15.77         \$15.47           5 538         5 113         5 158         6 311         6 562         6 303         6 491         6 696   | 10 000  | 10 000  |           | _           |  | _       |               | statifrantasis |  |
| 83         81         83         88         91         94         97         100           42 948         20 360         7 504         12 867         16 216         11 967         15 790         22 565           402 816         362 321         347 829         344 881         324 723         311 469         292 633         270 820           \$20.27         \$18.98         \$18.03         \$17.25         \$17.33         \$16.28         \$15.77         \$15.47           5 538         5 113         5 158         6 311         6 562         6 303         6 491         6 696   | 28 266  | 21 608  | 20 471    | 21 301      | 21 305   | 22 506  | 23 653        | 19 100         |  |
| 42 948       20 360       7 504       12 867       16 216       11 967       15 790       22 565         402 816       362 321       347 829       344 881       324 723       311 469       292 633       270 820         \$20.27       \$18.98       \$18.03       \$17.25       \$17.33       \$16.28       \$15.77       \$15.47         5 538       5 113       5 158       6 311       6 562       6 303       6 491       6 696  | 162 164 | 152 015 | 144 545   | 138 386     | 138 964  | 130 702 | 126 700       | 124 336        |  |
| 42 948       20 360       7 504       12 867       16 216       11 967       15 790       22 565         402 816       362 321       347 829       344 881       324 723       311 469       292 633       270 820         \$20.27       \$18.98       \$18.03       \$17.25       \$17.33       \$16.28       \$15.77       \$15.47         5 538       5 113       5 158       6 311       6 562       6 303       6 491       6 696  |         |         |           |             |  |         |               |                |  |
| 42 948       20 360       7 504       12 867       16 216       11 967       15 790       22 565         402 816       362 321       347 829       344 881       324 723       311 469       292 633       270 820         \$20.27       \$18.98       \$18.03       \$17.25       \$17.33       \$16.28       \$15.77       \$15.47         5 538       5 113       5 158       6 311       6 562       6 303       6 491       6 696  | 0.0     | 0.4     | 0.0       | 0.0         | 01   | 0.4     | 0.7           | 100            |  |
| 402 816       362 321       347 829       344 881       324 723       311 469       292 633       270 820         \$20.27       \$18.98       \$18.03       \$17.25       \$17.33       \$16.28       \$15.77       \$15.47         5 538       5 113       5 158       6 311       6 562       6 303       6 491       6 696   |         |         |           |             |  |         |               |                |  |
| \$20.27       \$18.98       \$18.03       \$17.25       \$17.33       \$16.28       \$15.77       \$15.47         5 538       5 113       5 158       6 311       6 562       6 303       6 491       6 696   |         |         |           |             |  |         |               |                |  |
| 5 5 3 8 5 1 1 3 5 1 5 8 6 3 1 1 6 5 6 2 6 3 0 3 6 4 9 1 6 6 9 6   |         |         |           |             |  |         |               |                |  |
|   |         |         |           |             |  |         |               |                |  |
| 72.7 70.9 67.4 54.6 49.5 49.4 45.1 40.4   |         |         |           |             |  |         |               |                |  |
|   | 72.7    | 70.9    | 67.4      | 54.6        | 49.5   | 49.4    | 45.1          | 40.4           |  |

#### LES USINES COTEAU

Les Usines Coteau, located in Coteau-du-Lac, Quebec, represents the Company's newest plant, and the first new site since 1959. Designed to accommodate future expansion, Les Usines Coteau is being built at an approximate cost of \$50 000 000. When production of "Dacron" polyester yarn comes on stream, 325 persons will be employed in this plant which is equipped with modern environmental control and energy conservation systems. The language of work will be French.





#### Robert G. Beck

Company Director and former President Du Pont of Canada Limited Elected April 21, 1949

#### Ralph B. Cole

Vice-President and Treasurer E. I. du Pont de Nemours & Company Elected October 23, 1970

#### Joseph A. Dallas

Senior Vice-President and Director E. I. du Pont de Nemours & Company Elected June 25, 1971

#### A. Jean de Grandpré, Q.C.

President and Director Bell Canada Elected April 17, 1970

#### Henry J. Hemens, Q.C.

Vice-President and Secretary Du Pont of Canada Limited Elected February 26, 1971

#### David S. Holbrook

Chairman and Chief Executive Officer The Algoma Steel Corporation Limited Elected December 16, 1966

#### D. Carlton Jones

President and Director
Hudson's Bay Oil and Gas Company
Limited
Elected December 14, 1973

#### John A. Klacsmann

Vice-President and General Manager International Department E. I. du Pont de Nemours & Company Elected August 22, 1975

#### Herbert H. Lank

Company Director and former Chairman and President Du Pont of Canada Limited Elected April 21, 1949

#### Franklin S. McCarthy

President and Chief Operating Officer Du Pont of Canada Limited Elected December 19, 1975

#### Robert J. Richardson

Chairman and Chief Executive Officer Du Pont of Canada Limited Elected June 25, 1971

#### Roy L. Schuyler

Vice-President and General Manager Organic Chemicals Department E. I. du Pont de Nemours & Company Elected April 17, 1970

#### \*Robert J. Richardson Chairman and Chief Executive Officer

# \*Franklin S. McCarthy President and Chief Operating Officer

# J. Edward Newall Executive Vice-President

# J. Herbert Childs Vice-President, Corporate Development

Henry J. Hemens, Q.C. Vice-President and Secretary

Donald A. S. Ivison Vice-President and Treasurer

Bertalan L. Turvolgyi Vice-President, Marketing

Colin C. Young Vice-President, Employee and Public Relations

### Peter Pick Assistant Treasurer

Thomas S. Morse Assistant Treasurer

Kenneth H. Scott Assistant Treasurer

\*The Board of Directors has elected Franklin S. McCarthy President and Chief Executive Officer to be effective 1st April 1976. Robert J. Richardson, who has been elected Vice-President and Treasurer of E.I. du Pont de Nemours & Company, remains Chairman of the Board of Du Pont of Canada Limited.



